



## P R E S S   R E L E A S E

### **Optimising costs in wind parks is worthwhile for any wind park operator. Up to 40 percent surplus possible.**

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Every wind park offers potential for optimisation, even if it is running well. The service specialists at psm Nature Power Service & Management GmbH & Co. KG see this all the time. Technical and commercial management run hand in hand for the experts from the Lower Rhine region. This produces interesting strategies for wind park cost optimisation on all levels of the value chain.

"We are able to review the commercial specifications directly in terms of their technical feasibility. In return, the technicians provide the business side with proposals for optimisation strategies. There are not many service companies in our field able to offer this kind of effect", says Ian-Paul Grimble, Managing Director at psm.

The bottom line is that psm optimisation strategies can yield a surplus of up to 40 percent of annual turnover for the operators, viewed over 10 years. The cost block of maintenance, repairs and servicing, which alone accounts for roughly 15 to 20 percent of all operating costs, offers the greatest potential for savings.

Improving the cash-flow situation is also in psm's toolbox of potential optimisation strategies. In this, the main concern is to ease the strain on operators during the cost-intensive repayment phase.

"It is worthwhile for companies to bring in an independent provider to review the overall commercial and technical status quo in its wind parks. Many of them will be thrilled to see which costs can be saved", says Ian-Paul Grimble.

As an independent service provider, psm scrutinises all costs, draws up alternative plans and then puts them into practice, providing strategies to streamline the operation of wind parks: from the contractual situation to a cost-effective spare parts' strategy. By drawing on the psm optimisation service, operators benefit from psm's experience in looking after over 500 wind and solar power systems. The service is customer-centric and uncomplicated.

### **Background Information**

psm Nature Power Service & Management GmbH & Co. KG is one of the largest manufacturer-independent service companies for wind turbines and solar energy systems in Germany. It provides maintenance and service along with technical and commercial management.

psm was founded in 1998 and has continually evolved during this time. With 100 members of staff at its headquarters in Erkelenz and service locations spread throughout Germany, it currently looks after 200 customers, 500 wind turbines and solar systems and 4,000 investors with its technical, business and organisational expertise.

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